

## EDUCATION

Central Michigan University  
Bachelor's In Sports Management  
Sep 2014 – May 2016

- Assisted in organization and implementation of annual golf fundraising event that raised over \$5,000 in charity
- Gameday Operations intern with Class A Mt. Pleasant High School
- 2015 Michigan Special Olympics Volunteer
- Cum Laude recipient with a 3.58 GPA

## EXPERTISE

- Conversational in Mandarin Chinese (HSK Level 5)
- Adobe Suites: InDesign, Photoshop, Premier Pro
- Microsoft Office: Word, Excel, PowerPoint
- Airtable
- Canva
- Mike CRM
- DocuSign

## CERTIFICATIONS

- Engineering Project Management Specialization: Rice University (3 courses)
  - Initiating and Planning
  - Scope, Time, and Cost Management
  - Risk, Quality, Teams, and Procurement
- 汉语水平考试 4 及 (HSK4)

## HOBBIES


- Learning languages
- Basketball and Football
- Reading
- Hiking & Exploring
- Traveling

## CONTACT INFO

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# SAGE THEBO

## DIRECTOR OF OPERATIONS

Over 5 years of experience living and working abroad in China and Singapore in the Sports Operations field. Looking to continue in the sports field working in Operations/Events. Capable of managing multi-cultural operations and event production teams to deliver successful clinics, marketing events, and camps. Able to communicate in both written and oral Mandarin Chinese (HSK Level 5)

## PROFESSIONAL EXPERIENCE

### PacificPine Sports

#### Director of Basketball Operations

March 2020 – Present

*Singapore & Beijing, China*

Responsible for client growth in major cities in Asia. Worked to control the cost of sales and manage operating expenses while generating new streams of revenue

- ❑ Managed a small team that generated ¥2.3 Million in gross revenue during the peak of Covid-19
- ❑ Finished the period with an operating Income of ¥886,000 creating a 20% operating margin
- ❑ Led a team of 5 staff members through professional training, execution of curriculum, and day to day operations
- ❑ Relocated to Singapore during Covid-19 at companies request to network and grow companies brand and awareness
- ❑ Facilitated 2 Head of School to CEO meetings and 2 coaching clinics in 1 month span before Covid-19 lockdown

#### Director of Operations

April 2020 – July 2020 | May 2022 – July 2022

*Liaison to ISNS & Harrow International  
Shenzhen, China*

Developed and executed several international summer programs for over 600 students in grades Pre-Nursery through Grade 8 during the peak of Covid-19

- ❑ Generated over ¥1.1 Million of revenue from both programs
- ❑ Managed teams of 70+ and 30+ ensuring staff meet company standards in providing top of the line service to stakeholders
- ❑ Executed labor contracts for staff, curated schedules, and main liaison between client and sponsor
- ❑ 3X Five-Star Sports Academy's LinkedIn page over the span of only 6 months

#### Head Basketball Coach

August 2017 – March 2020

*Shenzhen, Chengdu, & Shanghai*

Focused on individual basketball player development while fostering the athlete's passion for team sports

- ❑ Led class management and the presentation of curriculum to non-native English-speaking athletes
- ❑ 2019 U10 Team South China Showcase Champions
- ❑ 2018 Ben Simmons & 2019 Giannis Antetokounmpo Nike China Tour Assistant Coach